### Definitions of the Tariff Between Dostyk St. (Kazakhstan) – Mannheim Industry and Hafen St. (Germany)

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### ABSTRACT

The article deals with the issue of determining the tariff for freight transportation along the route Dostyk station (Kazakhstan) - Mannheim Industry Hafen station (Germany) on the basis of the Common Transit Tariff (ETT) methodology under the scheme with a tariff break and under the through shoulder scheme. A method for determining the tariff based on the supranational currency EvroNur is proposed. The effectiveness of the use of supranational currency in the organization of international freight traffic is clearly shown.

**Keywords:** Unified transit tariff (UTT), International transit tariff (MTT), Freight charge, Freight container, Rail-atlas software package, Rail-tariff

### INTRODUCTION

### **Determination of the Carriage Charge for Wagon Departments**

The cargo of wide consumption is presented for transportation, wagon shipment. The rolling stock is selected in accordance with the transport characteristics of the cargo (protection from solar radiation, moisture, unpleasant odor). Therefore, loading was carried out in a covered wagon with a carrying capacity of 65 tons. Freight train route Dostyk (Kazakhstan).



**Figure 1**: Freight train route Dostyk station (Kazakhstan) - Art. Mannheim Industry Hafen station (Germany), through-arm.

Initial data for the freight train route, intermodal route. The freight train route runs along the railways of the Republic of Kazakhstan, the Caspian Sea, the railways of the Republic of Azerbaijan, the Republic of Georgia, the Black Sea, the railways of Romania, Hungary, Austria, the railways of Germany. We will present the initial data of the route indicating the departure stations, destination stations and the tariff distance between border stations (Table 1).

#	Station departures	Station destination	Tariff distance, km
1	Dostyk	Port Kuryk (Kazakhstan)	3170,0
2	Caspian Sea, Port Kuryk	Port of Baku-Torgovaya	345,0
3	Baku-Torgovaya	Boyuk-Kesik (Azerbaijan	301,0
4	Gardebani (exp.)	Batumi (exp.) (Georgia)	390,0
5	Black Sea, Port of Batumi (Georgia)	Port of Constanta (Romania)	1093,0
6	Port of Constanta ferry	Kurtic gran Timana (Romania)	829,0
7	Lökeshaza (Hungary)	Hedeshhalom gr. (Hungary)	407,0
8	Nickelsdorf Gr. (Austria)	Simbach Inn Gr. (Austria)	384,0
9	Simbach Inn Gr. (Austria)	Manheim Industry Hafen (Germany)	464,0
10	Land route:	· • •	6151,0
11	Sea route		1438,0
12	Total:		7589,0

Table 1. Initial data of a freight train.

# Determination of the Carriage Fee Along the Route Dostyk St - The Port of Kuryk, Republic of Kazakhstan

For the specified route, we determine the freight charge. Initial data: wagon shipment, shipment weight 65t. From the presented table, we select specific tariff rates, so at a distance of 3170.0km. The unit tariff rate for class 2 cargo is 73.80*ChF*; for the return of empty rolling stock - 157.95*ChF* per axle. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be (Table 2).

 $T = 73,80 * 65 + 157,95 * 4 = 5428,8 \ CbF$ 

#### Sea Route - Caspian Sea, Port Kuryk (Kazakhstan) - Port Baku-Torgovaya, Azerbaijan

The tariff distance of the sea route is 345.0 km. The rolling stock is loaded onto the ferry. As a rule, 5 innings of 10 wagons are placed. In each specific case, there are deviations from the specified layout, but in principle the principle of symmetrical loading of the ferry is observed. The determination of

(Kazakhstan).



Figure 2: Freight train route Dostyk st.- the port of Kuryk, tariff distance 3170.0 km.

Table 2. Determination of the freight charge on the route Dostyk st. - Kuryk port.

Distance, km	Tariff rate per t Swiss francs	con in	Tariff rate per axle in Swiss francs	Distance, km
1850-5049		classe	es	1850–5049
	1	2	3	
3150-3249	147,50	73,80	157,95	3150-3249

the carriage fee is carried out on the basis of the specific tariff rate, 1tkm - \$1.0. Based on this, the freight charge for the transportation of a unit of rolling stock will be.

 $T = 1,0^*345 = 345,0$ ; and  $T = 0,961^*345 = 331,54$  ChF

#### Determination of the Carriage Fee Along the Route St. Baku - Torgovaya - St. Boyuk-Kesik, Azerbaijan

Sending wagon - 65 tons, tariff distance - 501.0*km*. The unit tariff rate for class 2 cargo is 11.50*ChF*; for the return of empty rolling stock - 24.69*ChF* per axle. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be (Table 3).

T = 11,50 \* 65 + 24,69 \* 4 = 846,26 ChF

## Determination of the Carriage Fee Along the Route Gardabani Station (Exp.) - Batumi Station (Exp.), Georgia

The tariff distance along the route is 396.0 km. The unit tariff rate for class 2 cargo is 9.30ChF; for the return of empty rolling stock - 19.76ChF per axle. Then, the freight charge according to the methodology of the Unified Transit Tariff (ETT) will be (Table 4).



Figure 3: Sea route Kuryk port (Kazakhstan) - port of Baku-Torgovaya (Azerbaijan).

 
 Table 3. Determination of the carriage fee along the route Baku-Torgovaya station-Boyuk-Kesik station.

Distance, km	stance, km Tariff rate per ton in Swiss francs		Tariff rate per axle in Swiss francs	Distance, km			
	classes						
	1	2	3				
495-504	23,00	11,50	24,69	495-504			



Freight train route Baku-Torgovaya st.- Boyuk-Kesik st., Azerbaijan

Figure 4: Freight train route Baku-Torgovaya st.- Boyuk-Kesik st.

T = 9,30 \* 65 + 19,76 \* 4 = 683,54 ChF

#### Sea Route - Black Sea, Port of Batumi (Georgia) - Port of Constanta, Romania

The tariff distance of the sea route is 1093.0 km. The determination of the freight charge is carried out on the basis of the specific tariff rate, 1tkm - \$1.0. Based on this, the freight charge for the transportation of a unit of

Distance, km	Tariff rate pe in Swiss franc		Tariff rate per axle in Swiss francs	Distance, km
		cla	asses	
	1	2	3	
395-404	18,50	9,30	19,76	395-404

Table 4. Determining the fare along the route Gardabani st. (exp.) – Batumi st. (exp.).

Freight train route Gardabani st. (exp.) - Batumi st. (exp.), Georgia



**Figure 5**: Freight train route Gardabani st. (exp.) – Batumi st. (exp.), tariff distance 396.0 km. Georgia.



Figure 6: Sea route route Batumi port (Georgia) - Constanta port (Romania), tariff distance 1093.0 km (699.0 miles).

rolling stock will be.

$$T = 1,0 * 1093,0 = 1093,0$$
;  
 $T = 0,961 * 1093,0 = 1050,37$  CbF

# Determination of the Carriage Fee on the Route St. Constanta (Ferry) St. Kurtic Gran Timan, Romania

The tariff distance along the route is km. The unit tariff rate for class 2 cargo is 19.20ChF; for the return of empty rolling stock - 40.98ChF per axle. Then, the freight charge according to the method of the Unified Transit Tariff (ETT)

will be (Table 5).

$$T = 19,20 * 65 + 40,98 * 4 = 1411,92 ChF$$

**Table 5.** Determining the fare along the route Constanta stattion (ferry) - Kurtic granTimana station.

Distance, km	Tariff rate per ton in Swiss francs		Tariff rate per axle in Swiss francs	Distance, km		
classes						
	1	2	3			
825-834	38,30	19,20	40,98	825-834		





**Figure 7**: Freight train route Constanta port - Kurtic gran Timan st., tariff distance 829.0 km (Romania).

## Determination of the Carriage Fee Along the Route Lyokeshhaza Station Gr. - Hedeshhalom Station Gr., Hungary

The tariff distance along the route is 407.0 km. The unit tariff rate for class 2 cargo is 9.50ChF; for the return of empty rolling stock - 20.24ChF per axle. Then, the freight charge according to the method of the Unified Transit Tariff (ETT) will be (Table 6).

T = 9,50 \* 65 + 20,24 \* 4 = 698,46 ChF

### Determination of the Fare on the Route Nikkelsdorf Station Gr/Hedeshhalom Station Simbach (Inn) Station Gr., Austria

The tariff distance along the route is 384.0 km. The unit tariff rate for class 2 cargo is 8.90ChF; for the return of empty rolling stock - 18.77ChF per axle. Then, the freight charge according to the method of the Unified Transit Tariff (ETT) will be (Table 7).

Table 6. Determining the fare	along the route	Lyokeshhaza st.	Gr Hegyeshhalo	m st,
Gr.				

Distance, km	Tariff rate per ton in Swiss francs		Tariff rate per axle in Swiss francs	Distance, km		
	classes					
	1	2	3			
405-414	18,90	9,50	20,24	405-414		



**Figure 8**: Freight train route Lyokeshhaza st. Gr. - Hegyeshhalom st. Gr., tariff distance 407.0 km. (Hungary)

Table 7. Determining the fare along the route Nikkelsdorf st. Gr./He	egyeshhalom st. Gr.
- Simbach (Inn) st. Gr.	

Distance, km	Tariff rate per ton in Swiss francs		Tariff rate per axle in Swiss francs	Distance, km
		с	lasses	
	1	2	3	
375-384	17,60	8,90	18,77	375-384

#### Determination of the Carriage Fee Along the Route St. Simbach (Inn) Gr. - Art. Manheim Industry Hafen, Germany

The tariff distance along the route is 464.0 km. The unit tariff rate for class 2 cargo is 10.70ChF; for the return of empty rolling stock - 22.71ChF per axle. Then, the freight charge according to the method of the Unified Transit Tariff (UTT) will be (Table 8).

### $T = 10,70*65 + 22,71*4 = 786,34 \ ChF$

Let's imagine the freight charge for the specified route according to the scheme of a through shoulder. The tariff distance along the route is 7589.0 km. The length of the land route is 6151.0 km; sea route - 1438.0 km Unit tariff rate for class 2 cargo is 141.20ChF; for the return of empty rolling stock - 302.34ChF per axle. Then, the freight charge according to the method of the Unified Transit Tariff (ETT) will be (Table 9).

$$T = 141,20*65 + 302,34*4 = 10387,36$$
 ChF



**Figure 9**: Freight train route Nickelsdorf Gr/Hedeshhalom st. Gr. - Simbach (Inn) st. Gr. tariff distance 384.0 km (Austria).

Table 8. Determining the fare along the route Simbach (Inn) st. Gr Manheim Industry	'
Hafen st.	

Distance, km Tariff rate per ton in Swiss francs			Tariff rate per axle in Swiss francs	Distance, km
		cla	isses	
	1	2	3	
455-464	21,20	10,70	22,71	455-464



Figure 10: Freight train route Simbach (Inn) st. Gr. - Manheim Industry Hafen st., tariff distance is 464.0 km., Germany.

From the presented calculations, it can be seen that the freight charge under the tariff break scheme is 10,508.9ChF; under the scheme of a through shoulder - 10387.36ChF (Table 10, 11). The through leverage tariff was the cheapest by (10508.9 - 10387.36) = 121.54ChF.

 Table 9. Carriage fee on the route Dostyk st. (Kazakhstan) - Mannheim Industry Hafen st. (Germany), tariff break scheme.

#	Station departures	Station destination	Tariff distance, km	Freight charge, CbF
1	Dostyk	Port Kuryk (Kazakhstan)	3170,0	5428,8
2	Caspian Sea, Port Kuryk	Port of Baku- Torgovaya	345,0	331,54
3	Baku- Torgovaya	Boyuk-Kesik (Azerbaijan	301,0	846,26
4	Gardebani (exp.)	Batumi (exp.) (Georgia)	390,0	683,54
5	Black Sea, Port of Batumi (Georgia)	Port of Constanta (Romania)	1093,0	1050,37
6	Port of Constanta ferry	Kurtic gran Timana (Romania)	829,0	1411,92
7	Lökeshaza (Hungary)	Hedeshhalom gr. (Hungary)	407,0	698,46
8	Nickelsdorf Gr. (Austria)	Simbach Inn Gr. (Austria)	384,0	653,58
9	Simbach Inn Gr. (Austria)	Manheim Industry Hafen (Germany)	464,0	786,34
10 11 12	Land route: Sea route Total:		6151,0 1438,0 7589,0	10 508,9 1 381,91 11 890,81

 Table 10. Determining the fare along the route Dostyk st. (Kazakhstan) - Manheim Industry Hafen st. (Germany).

Distance, km	Tariff rate per ton in Swiss francs		Tariff rate per axle in Swiss francs	Distance, km	
classes					
	1	2	3		
6050-6200	282,20	141,20	302,34	6050-6200	
6201-6400	290,30	145,20	310,98	6201–6400	

#### DETERMINATION OF THE FEE FOR CONTAINER SHIPPINGS

### Determination of the Carriage Fee Along the Route Dostyk Station -The Port of Kuryk, Republic of Kazakhstan

Initial data: wagon shipment, shipment weight - no more than 18 tons. From the presented table, we select specific tariff rates at a distance of 3170.0 km.

#	Station departures	Station destination	Tariff distance, km	Freight charge, <i>CbF</i>
1	Dostyk station (Kazakhstan)	Manheim Industry Hafen station (Germany)	6 151,0	10 387,36

 Table 11. Carriage fee on the route Dostyk st. (Kazakhstan) - Mannheim Industry Hafen st. (Germany), through-arm scheme.

Unit rate per 20 foot. container is 3320.0ChF; for the return of empty rolling stock - 1660.0ChF. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then:

T = 2 \* (3320,0 + 1660,0) = 9960,0 ChF

### Sea Route - Caspian Sea, Kuryk Port (Kazakhstan) - Baku- Torgovaya Port, Azerbaijan

The determination of the carriage fee is carried out on the basis of the specific tariff rate, 1tkm - \$1.0. Based on this, the freight charge for the transportation of a unit of rolling stock will be.

$$T = 1,0^*345 = 345,0$$
  
or  $T = 0,961^*345 = 331,54$  CbF

## Determination of the Carriage Fee Along the Route Baku-Torgovaya St. - Boyuk-Kesik, St. Azerbaijan

The tariff distance along the indicated route is 501.0 km. Unit rate per 20 foot. container is 518.0ChF; for the return of empty rolling stock - 259.0ChF. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then.

$$T = 2 * (518,0 + 259,0) = 1554,0 \ CbF$$

# Determination of the Carriage Fee Along the Route Gardabani St. (Exp.) - Batumi (Exp.), Georgia

Tariff distance on the indicated route is 396.0 km. Unit rate per 20 foot. container is 417.0ChF; for the return of empty rolling stock - 209.0ChF. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then.

$$T = 2^{*}(417,0+209,0) = 1252,0 \ CbF$$

### Sea Route - Black Sea, Port of Batumi (Georgia) - Port of Constanta, Romania

The tariff distance of the sea route is 1093.0 km. The determination of the carriage fee is carried out on the basis of the specific tariff rate, 1tkm - \$1.0.

0

Based on this, the freight charge for the transportation of a unit of rolling stock will be.

$$T = 1.0*1093.0 = \$1093.0$$
  
r T = 0.961\*1093.0 = 1050.37 ChF

## Determination of the Carriage Fee on the Route Constanta St. Ferry Kurtic St. Gran Timan, Romania

The tariff distance along the route is 829.0 km. Unit rate per 20 foot. container is 863.0ChF; for the return of empty rolling stock - 431.0ChF. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then:

 $T = 2^{*}(863,0 + 431,0) = 2588,0 \ ChF$ 

# Determination of the Carriage Fee Along the Route Lyokeshhaza Gr., St. – Hedeshhalom Gr. St., Hungary

The tariff distance along the route is 407.0 km. Unit rate per 20 foot. container is 426.0ChF; for the return of empty rolling stock - 213.0ChF. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then:

$$T = 2^{*}(426,0+213,0) = 1278,0 \ ChF$$

## Determination of the Fare on the Route Nikkelsdorf Gr., st. Hedeshhalom Gr. St., – Simbach Inn Gr. St., Austria

The tariff distance along the route is 384.0 km. Unit rate per 20 foot. container is 396.0ChF; for the return of empty rolling stock - 198.0ChF. Then, the freight charge according to the Unified Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then:

$$T = 2^{*}(396,0 + 198,0) = 1188,0 \ ChF$$

## Determination of the Carriage Fee Along the Route Simbach Inn Gr., St. –Manheim Industry Hafen St., Germany

The tariff distance along the route is 464.0 km. Unit rate per 20 foot. container is 636.0ChF; for the return of empty rolling stock - 239.0ChF. Then, the freight charge according to the Common Transit Tariff (UTT) method will be for one container, two containers are placed on the platform, then:

$$T = 2^{*}(636,0 + 239,0) = 1750,0 \ ChF$$

The data obtained on tariffs for the organization of container transportation are presented in Table 12.

When loading into a 20-foot container, there is a peculiarity, which is that two 20-foot containers are placed on the platform. Then the fee is doubled. For a 20ft container. loaded and return of an empty container will be.

$$T = (6350 + 3175)^2 = 20\ 250,0\ ChF$$

The organization of international transportation showed the effectiveness of the through shoulder scheme. The tariff for freight transportation under the

#	Station departures	Station destination	Tariff distance,	Freight charge, C <i>bF</i>
			km	
1	Dostyk	Port Kuryk	3170,0	9960,0
		(Kazakhstan)		
2	Caspian Sea,	Port of Baku-	345,0	331,0
	Port Kuryk	Torgovaya		
3	Baku-	Boyuk-Kesik	301,0	1554,0
	Torgovaya	(Azerbaijan		
4	Gardebani	Batumi (exp.)	390,0	1252,0
	(exp.)	(Georgia)		
5	Black Sea,	Port of	1093,0	1050,37
	Port of Batumi (Georgia)	Constanta		
		(Romania)		
6	Port of	Kurtic gran	829,0	2588,0
	Constanta ferry	Timana		
		(Romania)		
7	Lökeshaza	Hedeshhalom gr.	407,0	1278,0
	(Hungary)	(Hungary)		
8	Nickelsdorf	Simbach Inn Gr.	384,0	1188,0
	Gr. (Austria)	(Austria)		
9	Simbach Inn	Manheim	464,0	1750,0
	Gr. (Austria)	Industry		
		Hafen (Germany)		
10	Land route:		6151,0	19 570,0
11	Sea route		1438,0	1 381,91
12	Total:		7589,0	20 951,91

 
 Table 12. Carriage fee on the route Dostyk stattoin (Kazakhstan) - Manheim Industry Hafen station (Germany), container shipping.

 
 Table 13. Route efficiency Dostyk st. (Kazakhstan) - Mannheim Industry Hafen st. (Germany), through-arm scheme.

#	Station departures	Station destination	Tariff distance, km	Freight charge, ChF
1	Dostyk (Kazakhstan) station	Manheim Industry Hafen station (Germany)	6 151,0	20 250,0

through-arm scheme is  $(20\ 951.0-20250.0) = 751$ ChF per rolling stock unit (Table 13).

Comparison of the fare break scheme (20,951.91 ChF) and the througharm scheme (20,250.0 ChF) gives an economic effect of 751ChF per rolling stock. If we assume that there are 240 axles in a freight train, then the number



Figure 11: Dependence of unit tariff rates on transportation distance.

of rolling stock will be 60 rolling stock units. The efficiency of the freight charge in the organization of transportation according to the throughhandling scheme will be:

$$9 = 751*60 = 48\ 060\ CbF$$

When organizing international container transportation, the average load of a 20-foot container is 18 tons on average. Let's make a calculation for one million transported cargo. The weight of a freight train under the above conditions will be.

#### 9 = 60\*18 = 1080,0m

To transport one million tons of cargo, 1,000,000/1080=926 freight trains will be needed. This will amount to:

Pretty convincing economic efficiency in the organization of container transportation in favor of the scheme through the shoulder. This is provided that the employees of JSC "NC KTZ" tried as much as possible to smooth out the difference in freight charges when organizing transportation according to the through shoulder scheme. An attempt to neutralize the difference or economic efficiency when organizing transportation according to the through shoulder scheme leads to a distortion of the economic law for determining tariffs for freight transportation. It is known that there are schemes for differentiating unit tariff rates, which reflect the costs per unit of transported cargo, depending on the distance of transportation.

Let us reveal the content of the scheme of the second type of differentiation in the transportation of container shipments. The critical point in the diagram is the average transport distance for a given type of cargo, in this particular case, consumer goods, which are often transported in containers. In recent years, container transportation of bulk cargoes has significantly increased. We believe that the average distance of these cargoes has increased. Suppose that it is in the region of 3000-4000.0 km. then the unit tariff rates will gradually decrease to the distance of the average transportation distance, the excess of the average transportation distance will require the unit tariff rates to be taken constant.

For calculations, we will take the average transportation distance lav = 3500 km. We reduce unit tariff rates by 9%. This value is set by the very method of determining the freight charge according to the through-handling scheme. Now we will calculate the tariff for freight transportation according to the method with a tariff break and according to the through shoulder scheme. It is important to choose what we will compare and evaluate the effectiveness of the determination of the freight charge. It is proposed to compare the freight charge according to the tariff break method without changing the unit tariff rates and the tariff for freight transportation according to the through shoulder scheme, taking into account the reduction in unit tariff rates. Perhaps the most interesting is the comparison of tariffs in the organization of container transportation. Then the freight charge according to the through shoulder scheme will be:

T = 20250,0\*0,91 = 18427,5 ChF

The efficiency of the through-arm scheme in the organization of container transportation will be calculated per unit of rolling stock in the transportation of containers:

$$\Theta = 20\,951,91-18\,427,5 = 2\,524,41\,\text{CbF}$$

The resulting economic effect per unit of rolling stock shows the high efficiency of the proposed scheme for organizing international transportation. To transport one million tons of cargo, 1,000,000/1080=926 freight trains will be needed. The economic effect from the introduction of the proposed methodology or income to the budget of the countries participating in international freight traffic will be:

$$\mathcal{P} = 2\ 524,41\ 60\ 926 = 140\ 256\ 219,6\ ChF$$

#### List of Used Literature

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