### Technical and Socio-Technical Success Factors of Al-Based Knowledge Management Projects

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### ABSTRACT

The demographic change has a large impact on the labour market and poses a challenge to companies. With many employees going into retirement within the next 10 years, it is not just the workforce itself leaving the firms, but also their experiential knowledge that the workers gained over the years. Much of it is tacit and thus unobtainable through common documentaries of work processes. Keeping it inside of the company is crucial to ensure productivity and educate the upcoming generation of workers in their company. The project "KI\_eeper - Know how to keep" has the goal to capture experiential knowledge and provide it to the workers during the production process automatically through an Al-based assistance system. The system is currently under development and requires careful consideration of the users' needs at the production line. By choosing a participative approach, the employees are directly in touch with the developers and can influence the development of the system significantly. Managing both the available technical capabilities as well as the demands of the employees towards the system at the same time is key to have a successful outcome of the project. This paper shares the essential success factors both on the technical and socio-technical level to secure a seamless integration of an AI-based assistance system into production processes, based on a case study in a German manufacturing company.

**Keywords:** Artificial intelligence, Participation, Human-centred system design, Socio-technical approach

### **INTRODUCTION**

Due to the demographic change and the imminent retirement of the Baby Boomer-generation from the 1960s, companies are facing the challenge to identify their experiential knowledge and make it accessible for the upcoming workforce generations. Capturing experiential knowledge which is mostly subconscious and exclusive to long-year workers is difficult. Current approaches for knowledge capturing and assistance are both extensive and costly. Because of the increasing complexity of industrial production processes, it would be necessary to capture and process various specific information in texts, images, and video (Mohajan, 2016). More so, employees need an intuitive and comfortable way to access the information directly during their work practice. In the research project "KI\_eeper – Know how to keep", an AI-based assistance system with self-learning capability for experience-reliant tasks in production areas is developed and tested. Capturing the experiential knowledge as well as the buildup of the assistance system will be automated in a resource-saving way.

The KI\_eeper assistance system is developed and currently piloted at the company apra-norm in the surface technology (ST) department. Their tasks are especially complex because of the variety of products that all need different treatments which requires the workers to have extensive knowledge and experience. The impact of the first station, the hanging station, is especially significant. Their performance influences the cycle time. Mostly the wrong treatment of the products and the wrong combination at this station cause that the ST do not fulfil the cycle time and need more resources than planned.

The KI\_eeper AI algorithm should learn from the experienced team members and captures their knowledge directly in the work process. The goal of the first phase (implementation) is to ensure a highly qualitative data pool for the AI to learn with. In the second phase (assistance) the data base will be used to generate assistance functions. The implementation of the software to build up the database at the apra-norm ST is being initiated.

The human-centred approach of the entire system development is focused on a design philosophy close to the worker's routine and the user acceptance of the technology. Empowering and even enthuse the employees to work with the new AI-based technology is one of the objectives in the project. Therefore, the project-team created and piloted an participative approach, which gives the employees the possibility to bring in their ideas and needs in the development process of their assistance technology. This approach and especially the implementation process of the software will be presented in this contribution.

# THE IMPORTANCE OF CO-CREATION AND EMPLOYEE ACCEPTANCE IN DIGITALIZATION PROJECTS

The focus of this paper is to emphasize how important it is for an organization's adoption of digital technologies, especially Artificial Intelligence, to involve employees into the design of the system before brought into their work routine (Stowasser & Suchy, 2021). There are especially two main effects: Building up employee acceptance towards the newly implemented systems and ensuring a system design that is aligned with the needs of the employees in their work processes (Ottersböck et al., 2024a). The first steps are taken by establishing transparency through communication and information flow. Using tools like workshops, actively supporting spreading information through meetings and internal media are common practices to achieve that objective (Ben Rehouma et al., 2020). The employee acceptance is essentially driven by giving the employees full agency over the outcome of the project and have significant impact on the technical design. By this approach, you establish an emotional connection and make it their "own" project (Ottersböck et al., 2024b). By participating in the development process, trust is built towards both the developers of the digital system or artificial intelligence as well as the system itself. Reflexive approaches are recommended to put the user ultimately into the centre of the design process (Osterheider et al., 2023). Technological factors that are chosen in the right degree have a positive impact on employee acceptance and by co-creating the system, the knowledge of the team regarding the work process is integrated into the system to meet the requirements of the workers, deal with possible ethical concerns and avoid undesired development (Ottersböck et al., 2024b; Na et al., 2022).

# CASE STUDY KI\_EEPER ASSISTANCE SYSTEM IN SURFACE TECHNOLOGY

The KI\_eeper assistance system is being developed and piloted at apra-norm in surface technology (ST). In this area of work, currently over 2900 different products are treated in their own distinct way. The products are hung on a hanging conveyor belt system at the first station and then pass through the other two stations of the ST: the painting station and the quality control. Especially the employees of the first station, the hanging station, must perform well. Due to the high variety of products, they need comprehensive knowledge, such as the correct alignment of the products on the conveyor trolleys or the knowledge of whether any pre-treatments such as rinsing, acid baths, or masking activities are necessary. It is also essential to combine products, as some products need more time in the paint station than others. A fitting combination ensures that the 2.2-minute production cycle can be maintained, and the resources of the other stations are optimally utilized. An assistance system is wanted even by experienced employees, as the complexity of processing increases with each new product variant (Ottersböck et al., 2023).

The designed and developed AI system should learn independently in the work process from all experienced team members and then support all workers.



**Figure 1:** Technical development KI\_eeper in three phases: data capture, AI training, assistance (Ottersböck et al., 2024b).

This first phase of data capture (Phase 1) forms the data base for training the AI system (Phase 2) and is essential for the identification of experiential knowledge and the development of the assistance functions (Phase 3) (see Figure 1). The employees have a special status here, as they contribute significantly to building a high-quality data pool without receiving any apparent added value in the form of assistance functions at this stage. Already in this phase, the work process will change, and there will be additional effort due to manual data entry into the system. The challenge, therefore, lies particularly in enabling and inspiring employees to work with the new data capturing system. To ensure this, an employee-centred approach was developed and tested.

# Approach, Tools and Success Factors to Ensure Success on the Sociotechnical Level

From the outset, employees in the pilot area of surface technology were participatively involved in the project. In an initial information meeting, employees were informed about the background, goals, and procedures of the project, as well as the potential of AI in production. The meeting also served to address and alleviate existing fears as well as concerns regarding the use of technology and AI. The contents of the meeting were discussed in advance with internal project managers and the works council to check if the content and the special technical words fit to the target group or need to be more explained. Visual representations were used extensively to manage language barriers. The workshop formed the basis for subsequent analytical and participative measures (Ottersböck et al., 2024a).

As part of a process and requirements analysis, employees of ST were surveyed about their activities, challenges in the work area, and their affinity for technical systems. Silent and participatory observations during task execution provided insights into the process flow, experience-driven tasks, and where digital assistance can offer help. In a consolidation workshop, the results of the analysis were discussed and completed with the employees of ST. At a so-called "ELSI+UX workshop", employees evaluated the technical concept based on deployment scenarios in their work processes. The focus of the evaluation was on the ethical, legal, and social implications of technology (ELSI) (Greenbaum, 2015). Additionally, employees had the opportunity to assess the user-friendliness and functions of the system (Ottersböck et al., 2024a). User-friendliness is a key factor of acceptance for newly implemented digitalized system, especially AI (Leitenbauer et al., 2023).

The measures that were presented in the first section of this chapter are usually driven by the project lead that acts like a third party connecting the perspectives of the company lead and the team that will use the assistance system in their daily work. Nonetheless, also the production department itself can be active and drive the development of the AI-based assistance system without the help of the AI developers and only small support from project leaders.

In the daily shop floor meeting, employees were informed by the department head, the internal project leader, the works council, external project managers, and developers about the introduction of the software. The introduction to the software was done "learning-by-doing" in the work process. Employees were supported during their activities by project participants and the department head. Through participatory observations during the first deployment, initial optimization opportunities were identified. Additionally, a flip chart was placed in the work area. This is used to continuously collect improvement suggestions from the employees.

To summarize, the essential success factor at the sociotechnical level is the direct inclusion of employees in the development process. It is crucial to rely on both the individual and the collective feedback of the team. The base for a successful implementation is thus achieved by co creation, to foster user acceptance and thorough process intelligence. It is achieved through information events, workshops, and analyses, but also through direct feedback in the implementation phase during the piloting of the system in ST (Ottersböck et al., 2024b).

#### Methodology and Success Factors in the Technological Dimension

The technic team developed a software for data acquisition in ST based on the results of the requirements and process analysis with ST staff. The software can be used for the entire ST process. For this purpose, three active stations were implemented, where the data entry by the employees takes place. These are a main station where the hanging process takes place and two confirmation stations at the coating and quality control stations. At the latter, the quality of the process is assessed, which determines whether the data set is added to the data pool. In addition, a passive photo sensor station was installed, which generates an image of the passing trolley without any active input from the operator. A schematic representation of the ST including all input stations is shown in Figure 2.

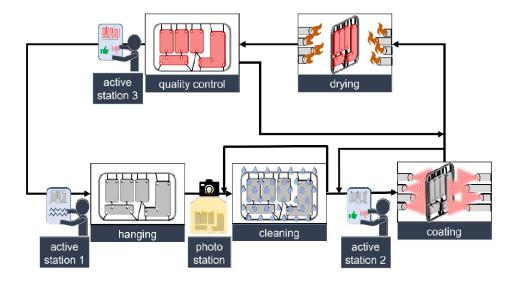


Figure 2: Schematic representation of the complete ST process including the stations which actively and passively collect data (Ottersböck et al., 2023 (modified)).

A web-based system was chosen for the implementation of the software. This decision was based on the fact that a much higher level of mutual processing between web applications can be achieved than with isolated desktop systems. User access can be carried out from different end devices (e.g. tablets or desktop) and, in addition to simpler maintenance, greater security can also be achieved (Sotnik et al., 2023). For this purpose, a web server was set up which represents the backend and the database, that can be accessed by n-many end devices (see Figure 3).

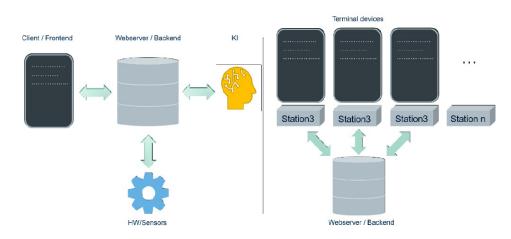


Figure 3: Structure of the software: stations (Ottersböck et al., 2024b).

In the specific project of apra-norm, three active stations were set up as described, on which end devices were installed. In the case of the hanging station, a desktop system was installed to allow several applications to run simultaneously in the future. For the other two active stations, only a tablet was used. The passive photo station does not require a terminal device to collect data for the AI-system. It will be triggered from an external RFID reader (see Figure 4).

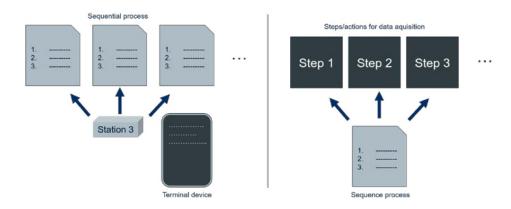


Figure 4: Structure and organization of the software: processes (Ottersböck et al., 2024b).

The application consists of two main parts: data capture and the assistance function. Both areas are realized through sequential processes of successive actions. Here, flexibility and reusability were paramount, which is why a modular and generic approach was chosen. Each sub-action of a process can be configured in any order and has specific settings that can be predefined. This allows for quick adjustments to be made in changing conditions without the need for programming. The number of processes and the sub-actions contained in each process are arbitrary. Directly repeating carriage contents can be copied into the following entry using a repeat button, so that double manual entry can be avoided. However, inputs do not always have to be made active by persons. Data can also be recorded by externally connected devices/sensors and transmitted to the system (see Figure 5).

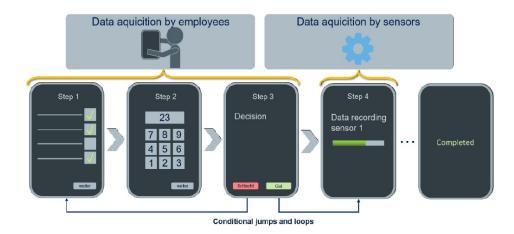


Figure 5: Structure of the software: process example (Ottersböck et al., 2024b).

The collected data is used to train the AI network. For the assistance function, this network is then queried in real-time based on input parameters for a solution approach and then provides a suggestion that is graphically or textual displayed to the employees at the station terminal. An optimal implementation of the graphical interface was a prerequisite to enthuse employees for the system and not to deter them from using it. In the graphic design, particular attention was paid to a clear and easy-to-use structure of the user interface.

In a production environment, an employee usually does not have much time to deal with complicated user interfaces. The UI (User Interface) should therefore be intuitive and not overloaded, so that it quickly becomes clear how to operate the application without instructions. Another reason for a simple and visual UI design is to create a system that is as accessible as possible so that inexperienced users and employees can also use the system without restrictions.

All possible problems while using the system and needs of the employees must be taken in account which is done by directly accompanying the staff in their first steps of using the system. Individual employees at the workstation where the system is piloted, the entire department team and the organization as a whole face distinct challenges during this phase that need to be addressed accordingly.

Collaboration and regular exchange with the employees led to a successful interim result. Even though the technical conception was already very mature, challenges in the implementation in practice still arose. Through exchange with the employees, emerging problems or suggestions for improvement were quickly identified and resolved (Ottersböck et al., 2024b). As a result, specific system functions were created, for example, the ability to retrieve previously entered wagon configurations again, instead of having to enter them each time, as it is not uncommon in larger orders to have wagons that are exactly identically loaded.

### CONCLUSION

The implementation of the software at apra-norm in ST went off on a satisfactory start. Employees could quickly work with the system thanks to its intuitive usability. As a key success factor on the technical level, the maturity of the system was constantly evaluated. The software was optimized gradually in several testing phases and is still undergoing improvements. The data pool to train the AI algorithm is now slowly getting built up with a prototype implementation of the data capture system, both for automatic and manual inputs. The aim was to avoid dissatisfaction of the employees within missing functionalities of the system or a technic which is not user-friendly. The participative way fostered user-acceptance and gave the employees in the ST the possibility to take part on the development process of the system. This also had a positive effect on the user-friendliness as the feedback of the employees facilitated a custom-tailored software solution, fitted to the demands of the users. Through the iterative nature of the approach, the project has not run out of ways to improve the processes and align the technical system with it. An important objective of the project is to present approaches both on the technical and socio-technical level that are generally applicable and are not limited to the special cases of the firms in this project.

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